### How to Become More Discoverable Online

THE INSIGHT YOU NEED TO GET STARTED





#### What We Are Covering Today...

- Why is it important to have an online presence?
- Opportunities available online and how you can tap into them
- Getting started and how you can ensure you get discovered online



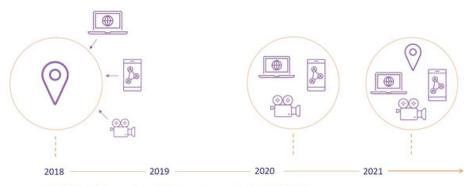


# Why is it Important to Have an Online Presence?





#### The Digital Landscape...



Digital Labs training numbers - 1000 per year pre-pandemic < 8000 in 2020



## Digital Communication is Helping the Church Reach New Communities...



1:5 watching the Church of England weekly services go to church irregularly or not at all



1:3 viewers are under the age of 34



77 million page views on ACNY in 2020 as people search for a local worshipping community



1:4 UK adult have watched a religious service in Lockdown (Tearfund, May 2020)

Stats from the weekly survey and Facebook / YouTube analytics



#### 2023 Research of 1500 Christians Revealed That...

#### https://webtribunal.net/blog/online-church-statistics/



44% of people prefer to engage in prayer from home



During the pandemic, 45% watched at least one Christian church online service



53% of practicing Christians streamed their church's services



33% of church attendees first found their church online



Although they don't go to church on a regular basis, 17 million still visit church websites



96% of pastors livestreamed their services during the pandemic



40% of churched adults streamed services from their regular church



In just a single year, over \$2.2 billion in church donations were given online



# Opportunities Available Online and How You Can Tap Into Them





"The UK was home to 57.10 million social media users in January 2023, equating to 84.4 percent of the total population."

- @datareportal



### **Social Media Opportunities**



Facebook is still a popular site that offers pages, groups and live hosting.



Instagram has a mostly mixed audience who have various interests which are delivered or consumed through videos, images and audio content.



YouTube is still popular for long form videos, either uploaded or live streamed. Another popular feature is YouTube Shorts.



Still growing and one of the most downloaded apps. Digital evangelism high engagement rates. The hashtag #Christiantiktok has 41.9Rviews.



If you are in a city environment or looking to reach out to more professionals you might want to use LinkedIn.



Twitter has been going through some changes and is popular with those with an already established following. However, not yet clear how new accounts will be able to build a following.



More and more people are using WhatsApp as a way to build group chats and journey together.



#### **Social Media Best Practice**

- Less is more! You don't need to be on every platform.
- Consistency is key in building an audience
- Community management remember there is a person on the other end of the line, commenting and sharing
- The 50/30/20 Rule 50% is educational/value based content, 30% is promotion, 20% is innovative
- Repurpose content!



### **Digital Charter**

- Truth we should hold ourselves to high ideals of checking that what we post online is fair and factual.
- Kindness we are all different and that makes the world an interesting place and at times a challenging one.

  Think the best of people, whether they share our views or are speaking against them and aim to be constructive in the way we engage.
- Welcome in the language we use and the way we interact. It's easy for Christians to speak in another language using words that those outside the Church might not relate to.
- Inspiration we are called to be witnesses of our faith and to use social media in a way that genuinely engages others.
- Togetherness we are one Church and other members of this Church are our brothers and sisters in Christ. It is crucial we treat those around us in this way.
- Safeguarding if you have any concerns about the wellbeing of children, young people and vulnerable adults, please contact the relevant diocesan safeguarding adviser.
- Agree to the Church's and Archbishops' social media guidelines.



# Photo Consent Resources

#### Filming and photography in churches - consent and GDPR

Sharing services online is an exciting opportunity to reach out, however, should be balanced with continuing to provide a safe and secure environment for all.

18/05/2021





#### What you need to know about using photos and video online

A simple guide to consent. Data Protection and UK/EU GDPR and how it applies to churches sharing photos and videos online

21/04/2021

Article page



#### Taking great Church photos

BLOG / Top tips for taking great photos in your church

07/08/2018

Article page





### **Examples**





#### St Peters, Limpsfield, Social Presence



#### **River Church Social Presence**





#### All Saints Church Social Presence







### **Website Opportunities**

- Your virtual home/building
- Keep your current members informed
- Tell new members who you are
- Make the most of AChurchNearYou.com
- Consider having a blog
- Consider having a regular podcast where you re-share your weekly sermons





#### **Website Best Practice**

- Be clear on your messaging
- · Informative, yet easy to read
- This about the journey of the person visiting your site.
- Is it easy to navigate?
- Get a non-Christian friend or focus group to review the text
- Is it inclusive? Alt text, Captioning, Font Size consideration.
- Regularly updating information and details





#### **Web Platform Recommendations**

- AChurchNearYour.com
- Wix.com or Wix Editor
- Squarespace
- Wordpress
- Jimdo





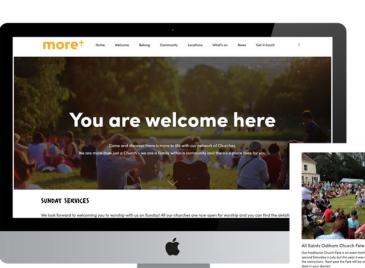


### **Examples**









#### All Saints Church, Odiham, Website



Our traditional Church Fete is an event forthe whole village. It is traditionally held on the second Saturday in July, but this year it was moved to Saturday 11th September because of the restrictions. Next year the Fete will be an Saturday 10th September 2022. Do put the



Holiday Club at Upton Grey

Club in 2021

We held very successful Holiday Clubs in August 2018 and August 2019. Sadly we were unable to run a Club in 2020 because of COVID, but we had a great time at our Holiday











#### **Email Newsletters**

- "99% of email users check their inbox every day, with some checking 20 times a day. Of those people, 58% of consumers check their email first thing in the morning.
- "50% of people buy from marketing emails at least once per month. (Salecycle, 2022)"

GDPR Disclaimer: When doing email marketing and collecting peoples emails, ensure that you are following the GDPR guidelines. Make sure that you have a clear way of protecting people's personal data.







## 5 Best Newsletter Platforms That are Free to Use in 2023

- Wix ascend
- Mailchimp
- Beehiiv
- Hubspot
- ConvertKit





#### **Newsletter Best Practice**

- Plan out your newsletters and decide on how often to publish
- Ensure you are informing and updating your subscribers about your different events and activities.
- Share a word of encouragement or Bible verse
- Promote your events, share your news and new features on your website, useful resources i.e: reflection app
- · Have clear headings and format your text
- Use images and links
- Use buttons
- Keep it simple





### 6 Ways to Use Email





Email your congregation a link to where they can access the sermon. Remember to mention some interesting highlights.







#### 4. New member onboarding

Send the people who have signed up for your new members course some reading material and ahead of time.



#### 2. Sermon preview

Send out a teaser for next Sunday's sermon.





#### 5. Devotionals

Set up a program that automatically delivers devotional material to your church every morning.





#### 3. Recommended reading

You've read a lot of awesome books. Recommend some to your congregation from time to time.





#### 6. Staff introductions

Send newcomers a welcome message introducing your elders and full-time staff.



### The Audience Journey





### **How to Get Started**

Remember you don't need to have a presence on everything





# Step 1: Build the Foundation



Define the vision for your church

Define your target audience

Define your church goals

Top Tip: Start small



### Step 2: Plan Your Approach



Which platforms?

Type of content?

How often will you post?

Top tip: Use the 50/30/20 Rule



# **Step 3: Create Your Content**



**Build content categories** 

Create in advance

Collaborate with others

Top tip: Experiment



### Step 4: Publish Your Content



Have a clear schedule

Use platform formats

Use keywords

Top tip: Regularly review



### Step 5: Community Building



Re-share content from others

Like & Comment

Start inviting people to engage

Top tip: Know your audience



# What ways can you start implementing this in your church?

